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## **BTA, TMTC and Marengo Asia Hospitals Announce Global Partnership for Medical Value Travel**

**BAPIO Training Academy (BTA), The Medical Travel Company (TMTC) and Marengo Asia Hospitals** are delighted to announce that they have entered into a global partnership focused on increasing medical value travel (MVT) into India. The partnership, which was announced during a roundtable on medical value travel organised in London by BTA, TMTC, Marengo Asia Hospitals and the Federation of Indian Chambers of Commerce and Industry (FICCI), will initially concentrate on establishing a MVT pathway between the UK and India.

The roundtable brought together leading stakeholders with an interest in promoting MVT between the two countries including representatives from Indian hospitals, UK healthcare trusts, Start-ups in the medical value travel industry, both Indian and UK governments, patients and eminent doctors from both countries. Dr. Sanjay Jaiswal, Chief Whip, Bharatiya Janata Party (Lok Sabha), Chair of Parliamentary Estimates Committee and Chair of the Indo-UK Healthcare Alliance, was the Chief Guest at the event.

As part of the partnership, BTA, TMTC and Marengo Asia Hospitals will work seamlessly to ensure that patients receive a personalised end-to-end care offering including prompt consultations with highly experienced doctors both in the UK and India, treatment at BTA-accredited hospitals in India following UK treatment and infection control protocols, access to bespoke premium after-care facilities in India and private insurance upon return to the UK.

In his remarks during the roundtable, Dr. Sanjay Jaiswal highlighted that this ground-breaking partnership aligns closely with Prime Minister Modi's 'Heal in India' initiative and will help elevate India's standing in the medical value travel industry globally. He also stressed that this partnership will allow Indian patients to travel to the UK for medical care. Furthermore, Dr. Jaiswal said that 100% FDI is allowed in India and he encouraged UK investors and companies to increase their investment in Indian healthcare. This will be a win-win situation for the India-UK investment corridor and will attract patients from other countries.

**Prof. Parag Singhal, CEO of BAPIO Training Academy**, said: "This global partnership is the first initiative of its kind and is fully aligned with BTA's objectives of elevating healthcare standards, strengthening the 'living bridge' between the UK and India, and improving patient outcomes in both countries. BTA is happy to be partnering with TMTC and Marengo Asia Hospitals, who share BTA's vision for enhancing healthcare delivery globally".

**Mr. Ankit Mehrotra, Founder of TMTC**, remarked: "At TMTC, we are dedicated to revolutionizing medical travel for UK patients by building the world's first full-service platform that makes cross-border healthcare simple, safe, and trusted. We have partnered

with the top medical professionals in The UK and the best hospitals and surgeons in India, set-up our state-of-the-art post-surgery recovery centre and launched the first of its kind post-surgery insurance product for the patient once they are back in the UK. Our commitment is to deliver seamless comprehensive care from initial consultation to post-treatment recovery, ensuring patients receive the best possible clinical outcomes. At TMTC, we are building more than a platform—we are building a bridge between people and the care they deserve.”

**Dr. Raajiv Singhal, Founding Member, Managing Director and Group CEO, Marengo Asia Hospitals,** said: “We are honoured to be the Preferred Partner for Medical Value Travel under the Indo-UK Clinical Corridor initiative. At Marengo Asia Hospitals, we have always believed in the power of global collaboration, and our Clinical Corridors model—on the principles of Teach, Train, and Treat—will be central to this partnership. As a Co-Chair of the MVT Committee at FICCI, we propagate this concept in the industry as a sustainable framework for knowledge exchange, clinical excellence, and capacity building across borders. This approach not only facilitates the movement of patients, but also of clinicians, ideas, and innovation. Through this association, patients from the UK will gain access to timely, high-quality treatment at Marengo Asia Hospitals in India. They will also experience personalised care and the support of super-specialities that are often time-consuming to access in their home system. The strategic locations of our hospitals—particularly in the northern and western regions of India—are designed not only to serve local communities and civilians, but also to resonate with the large Indian diaspora from these very regions now settled in the UK.”

### **About BTA**

BAPIO Training Academy (BTA) is the training and education arm of the British Association of Physicians of Indian Origin (BAPIO), focused on high-quality medical, including other healthcare workforce, training, professional development, and ethical impactful international partnerships. Our goal is to empower healthcare professionals—both International Medical Graduates (IMGs) and UK-based clinicians—through world class education, so they can thrive within the NHS and beyond.

Through its wide-ranging initiatives, such as the Junior Clinical Fellowship Programme, the MRCP Three-Year Remote Programme, and the Senior Clinical Fellowship Programme, BTA continues to enhance the skills of doctors, nurses, and allied health professionals, including echocardiographers and audiologists. These efforts aim to elevate healthcare standards, become an example of a living bridge, and improve patient outcomes in both the UK and India.

In April 2025, following the 13th UK-India Economic and Financial Dialogue, co-chaired by UK Chancellor, The Rt. Hon. Rachel Reeves, and the Indian Finance Minister, Smt. Nirmala Sitharaman, the UK government recognised BTA as one of the top 20 companies driving £400 million in trade and investment between the UK and India.

### **About TMTC**

The Medical Travel Company (TMTC) is comprehensive healthcare provider specialising in facilitating medical travel from developed countries, primarily the UK, to India for high-quality, affordable healthcare. TMTC addresses critical healthcare shortages in the UK by offering patients faster access to treatments, often at a fraction of the cost. TMTC’s primary focus is elective surgeries including orthopaedics, Fertility, Dental, Laparoscopic surgeries and Aesthetics.

TMTC acts as a personalized medical concierge, guiding patients through every step of their healthcare journey, from diagnosis to treatment. Their unique end-to-end model provides:

Doctor Trust: Co-management of the patient by both UK and Indian doctors ensures seamless coordination and continuity of care across both countries. Patients also have access to India's top hospitals and receive world-class surgical care from highly trusted and experienced doctors.

Aftercare: TMTC has set up an exclusive post-surgery recovery facility providing 24/7 comprehensive care by combining safety, luxury, and dedicated support for a seamless healing process.

Insurance: TMTC has launched a first-of-its-kind insurance product that provides comprehensive 12-month coverage in the UK for the body part operated upon in India, offering patients complete peace of mind upon their return to the UK.

This holistic approach allows TMTC to deliver both exceptional medical care and a stress-free experience for patients throughout their healthcare journey from The UK to India and back.

### **About Marengo Asia Hospitals**

Marengo Asia Hospitals is an integrated network of multi-specialty hospitals dedicated to providing tertiary and quaternary care. The organization focuses on creating 'centres of excellence' across various medical specialties while prioritizing a 'patient-first' approach. Under the leadership of Dr. Raajiv Singhal, the Founding Member, Managing Director, and Group CEO, Marengo Asia Hospitals has rapidly expanded to a capacity of over 1,500 beds across four hospitals, supported by a team of more than 600 skilled doctors. In its pursuit of excellence, Marengo Asia Hospitals has embarked on a mission to create Clinical Centres of Excellence that set new standards for healthcare quality, innovation, and measurable outcomes. The organization's goal is not just to provide healthcare services but to elevate the entire healthcare experience for patients and their families. Marengo Asia Hospitals is also proud to advance the International Clinical Corridor—an innovative collaboration between its experts and the health ministries of partner countries to establish Centres of Excellence (CoE) for specific medical specialties. Through this initiative, doctors, nurses, and healthcare staff from partner countries receive comprehensive training in India, equipping them with advanced skills to enhance healthcare services in their home countries. Marengo Asia Hospitals is committed to fostering an environment of healing, innovation, and trust, serving as a cornerstone of health and wellness in the communities it serves.

### **Contact**

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